

Full-Scale Provider.

Special Customer Benefits delivered by M&C.

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Global Player M&C Group of Companies



Other M&C TechGroup Companies in the USA, China, India, UAE, Russia and several associated companies

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Why M&C has reached an outstanding Full-Service Provider Position.

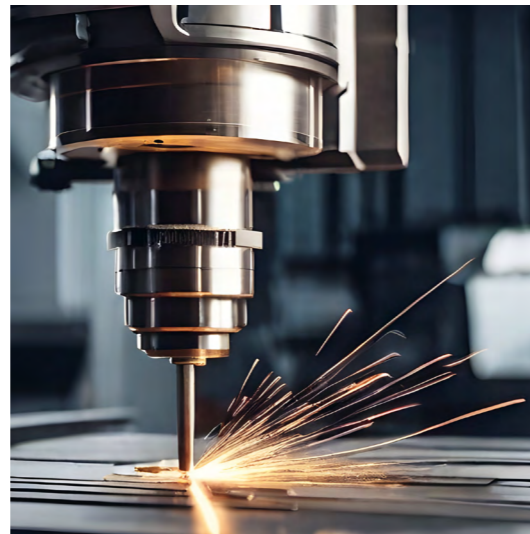
Special Benefits for Worldwide Business.

▼ General Remarks on Full-Service Providing

M&C is a real global player offering and implementing technical solutions. Our own highly experienced and skilled sales team is world-wide available and provides support in a very efficient and effective way.

M&C shows a continuous line of technical engineering and implementation competence in gas sampling and gas conditioning up to smart gas analyzers. With our high-quality products, we ensure corrosion resistance, particle filtering, stabilized temperatures, adjustable dew points and design our analyzers to precisely meet the specified process parameters.

Our engineering experts are able to design and manufacture prototypes/ single products as well as complex analysis cabinets and even large analysis containers or big size panels. We also offer a demand-oriented service for customers including system commissioning.



▼ Maintained All-Inhouse Competences

- ▶ Chemistry
- ▶ Physics
- ▶ Material science
- ▶ Mechanical engineering and production
- ▶ Inhouse production of parts of all relevant materials
- ▶ Welding technology
- ▶ Industrial glass manufacturing
- ▶ Electrical engineering
- ▶ Electronic hardware development
- ▶ Software development
- ▶ Laser technology
- ▶ Technical service, maintenance and repair
- ▶ Troubleshooting (product/system and operational environment)
- ▶ Additional technical seminars e.g. professional trainings etc.

M&C understands the process parameters of 28 customer industries or applications as well as the requirements of highly specialized and individual end-users.

Further Competences and Enabling Factors

- ▶ Flexibly adapting to the technical necessities of different countries (localizing)
- ▶ Developing single customer solutions (customizing)
- ▶ Manufacturing individual solutions
- ▶ Producing medium-sized series
- ▶ Also handling larger perennial contract volumes



Summing up all these criteria shows an overall spectrum that results in a premium performance offering our customers extraordinary benefits. This is why we call this our Unique Selling Proposition [USP].

M&C – Embracing Challenge